Hearts and Hammers - Twin Cities, Inc.

St. Paul, Minnesota

Financial Statements Auditor's Report For the Years Ended December 31, 2024 and 2023



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INDEPENDENT AUDITOR'S REPORT

Board of Directors Hearts and Hammers - Twin Cities, Inc. St. Paul, Minnesota

Opinion

We have audited the accompanying financial statements of Hearts and Hammers - Twin Cities, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2024 and 2023, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Hearts and Hammers - Twin Cities, Inc. as of December 31, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Hearts and Hammers - Twin Cities, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Hearts and Hammers - Twin Cities, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing an
 opinion on the effectiveness of Hearts and Hammers Twin Cities, Inc. 's internal control.
 Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Hearts and Hammers - Twin Cities, Inc. 's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Cayute Ent and Associates, LTD.
Certified Public Accountants

Minneapolis, Minnesota March 13, 2025

HEARTS AND HAMMERS - TWIN CITIES, INC.

STATEMENTS OF ACTIVITIES
FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

			2024						2023	3		
	With	Without Donor	With Donor	or			Witho	Without Donor	With Donor	onor		
Support and Revenue:	Res	Restrictions	Restrictions	ns		Total	Rest	Restrictions	Restrictions	tions		Total
Grants and Contributions of Financial Assets	\$	323,049	\$	ā	\$	323,049	₩.	398,136	\$	(8)	\$	398,136
Contributions of Nonfinancial Assets		11,590		X		11,590		æ		ì		36
Special Events		84,819		ě.		84,819		90,451		ß		90,451
Investment Income		35,238		ā		35,238		17,611				17,611
Total Support and Revenue		454,696		i		454,696		506,198		9		506,198
Expense:												
Program Expense		359,711				359,711		268,096		16		268,096
Support Services:												
Management and General		36,304		r)		36,304		31,252		ij		31,252
Fundraising		100,233		ĝ		100,233		86,714		ĕ		86,714
Total Support Services		136,537				136,537	,	117,966		x	0 19	117,966
Total Expense		496,248				496,248	4	386,062		ij.		386,062
Change in Net Assets		(41,552)		ř		(41,552)		120,136		Ē		120,136
Net Assets - Beginning of Year		424,376				424,376		304,240		ě		304,240
Net Assets - End of Year	φ	382,824	φ.	i.	δ	382,824	₩	424,376	\$	96	.v.	424,376

HEARTS AND HAMMERS - TWIN CITIES, INC.
STATEMENT OF FUNCTIONAL EXPENSE
FOR THE YEAR ENDED DECEMBER 31, 2024
WITH COMPARATIVE TOTAL FOR 2023

			2024		*	2023
			Support Services			
				Total	Total	Total
Total Manag	Manag	Management	Fund-	Support	All	All
Program & Ge	& Ge	& General	raising	Services	Services	Services
178,137 \$		26,893	\$ 63,904	\$ 90,797	\$ 268,934	\$ 216,817
106,296				(1)	106,296	52,653
40,371		5,047	5,047	10,094	50,465	990'05
79		ı	26,918	26,918	26,918	21,184
16,695		2,087	2,087	4,174	20,869	23,322
7,997		1,000	1,000	2,000	266'6	9,257
5,230		654	654	1,308	6,538	10,895
4,985		623	623	1,246	6,231	1,305
		*	*			563
\$ 359,711 \$	40	36,304	\$ 100,233	\$ 136,537	\$ 496,248	\$ 386,062

HEARTS AND HAMMERS - TWIN CITIES, INC.
STATEMENT OF FUNCTIONAL EXPENSE
FOR THE YEAR ENDED DECEMBER 31, 2023

	Total	Αll	Services	216,817	52,653	990'05	21,184	23,322	9,257	10,895	1,305	563	386,062
				₩								,	v
	Total	Support	Services	77,735	0.000	10,014	21,184	4,739	1,852	2,180	262	£	117,966
				\$									s
Support Services		Fund-	raising	56,053	ŧį.	5,007	21,184	2,323	926	1,090	131	ž	86,714
Supi				❖									\$
		Management	& General	21,682		5,007	*	2,416	976	1,090	131		31,252
		Ma	త	❖									\$
		Total	Program	139,082	52,653	40,052	9	18,583	7,405	8,715	1,043	563	268,096
				₩									ş
				Personnel Costs	Project Expense	Occupancy	Event Expense	Office Expense	Insurance	Professional Fees	Marketing	Depreciation	Total Expense

HEARTS AND HAMMERS - TWIN CITIES, INC. STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2024 AND 2023

		2024	0	2023
<u>ASSETS</u>				
Current Assets:				
Cash and Cash Equivalents	\$	154,135	\$	347,063
Investments		197,721		52,416
Contributions Receivable		18,250		24,500
Accrued Interest		1,776		.
Prepaid Expenses		8,821	2	10,993
Total Current Assets		380,703		434,972
Prepaid Expenses - Non-Current		2,711		2,711
Operating Right-Of-Use Asset - Net		3,874		26,604
Property and Equipment - Net		11,590		
TOTAL ASSETS	\$	398,878	\$	464,287
Current Liabilities:				
	\$	1,570	\$	605
Accounts Payable Accrued Personnel Expenses	7	5,383	7	10,226
Deferred Revenue		5,000		1,000
Operating Lease Liability - Current		4,101		23,979
Total Current Liabilities		16,054	0.	35,810
Long - Term Liabilities:				
Operating Lease Liability - Long Term				4,101
Total Liabilities		16,054		39,911
Net Assets Without Donor Restrictions:				
Undesignated		316,054		370,744
Board-Designated - Quasi-Endowment		66,770		53,632
Total Net Assets		382,824		424,376
TOTAL LIABILITIES AND NET ASSETS	\$	398,878	\$	464,287

HEARTS AND HAMMERS - TWIN CITIES, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2024 AND 2023

		2024		2023
Increase (Decrease) in Cash and Cash Equivalents				
Cash Flows from Operating Activities:				
Change in Net Assets	\$	(41,552)	\$	120,136
Adjustments to Reconcile Change in Net Assets to Net Cash	•	` , ,	•	,
Provided (Used) by Operating Activities:				
Depreciation Expense		26		563
Donated Stocks		625		2
Realized and Unrealized (Gain) on Investments		(20,284)		(10,255)
Net Change in Operating Lease Activities		(1,249)		(538)
Decreases (Increases) in Liabilities:		(=,= .5)		(555)
Accounts Payable		965		130
Deferred Revenue		(4,843)		1,000
Accrued Personnel Expenses		4,000		(540)
Increases (Decreases) in Assets:		.,000		(5.5)
Contributions Receivable		6,250		(9,615)
Accrued Interest		(1,776)		(5,525)
Prepaid Expenses		2,172		(4,523)
Net Cash Provided (Used) by Operating Activities		(56,317)		96,358
, , , , ,				
Cash Flows from Investing Activities:				
Purchase of Property and Equipment		(11,590)		<u> </u>
Purchase of Investments		(174,846)		<u> </u>
Proceeds from Sale of Investments		49,825		=
Net Cash (Used) by Investing Activities		(136,611)		-
Cash Flows from Financing Activities:				
None	_		-	-
Net Increase (Decrease) in Cash and Cash Equivalents		(192,928)		96,358
Cash and Cash Equivalents - Beginning of Year		347,063		250,705
Cash and Cash Equivalents - End of Year	\$	154,135	Ś	347,063_
cash and cash Equivalents - End of Teah	<u> </u>			5 ,000

1. Summary of Significant Accounting Policies

Organizational Purpose

Hearts and Hammers - Twin Cities, Inc. (the Organization) assists deserving homeowners with limited abilities, elderly, and military veterans by organizing teams of volunteers to paint and make exterior repairs and improvements to their homes at no cost to the homeowner so that they may continue living independently.

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor-or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

<u>Net Assets without Donor Restrictions</u> – Net assets available for use in general operations and not subject to donor-or grantor-imposed restrictions. The board has designated, from net assets without donor restrictions, net assets for Board-Designated - Quasi-Endowment.

<u>Net Assets with Donor Restrictions</u> – Net assets subject to donor-or grantor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. The Organization reports contributions restricted by donors as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Organization considers all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents.

Accounts Receivable and Allowance for Credit Losses

The Organization extends credit to its customers on terms it establishes for individual customers. Receivables are recorded at amounts billed and are generally due when billed. Amounts outstanding for more than 30 days are considered delinquent. Accounts receivable are generally uncollateralized and The Organization does not charge interest on accounts receivable balances. The Organization reviews receivable balances on a periodic basis and writes off delinquent receivables when they are considered uncollectible. No allowance for credit losses has been provided as receivables are considered collectable.

Summary of Significant Accounting Policies (continued)

Revenue and Revenue Recognition

The Organization recognizes grants and contributions when cash, securities or other assets, an unconditional promise to give is received. Conditional promises to give, that is, those with a measurable performance or other barrier, and a right of return, are not recognized until the conditions on which they depend have been substantially met.

A portion of the Organization's revenue is derived from cost-reimbursable county grant, which is conditioned upon certain performance requirements and/ or the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when the Organization has incurred expenditures in compliance with specific grant provisions.

The Organization records special events revenue net of the fair value of direct benefits to donors. Deferred revenue consists of payments on the special event that pertain to the next fiscal year. The following provides information about significant changes in deferred revenue related to special events for the years ended December 31:

	2024		2023
Deferred Revenue – Beginning of Year	\$ 1,000	\$	=
Decreases due to revenue recognized	(1,000)	8
Increases due to cash received	5,000		1,000
Deferred Revenue – End of Year	<u>\$5,000</u>	\$	1,000

The Organization records contributions of nonfinancial assets at fair market value at date of donation. The Organization's policy related to contributions of nonfinancial assets is to utilize the assets given to carry out the mission of the organization. If an asset is provide that does not allow the Organization to utilize it in its normal course of business, the asset will be sold at its fair market value as determined by appraisal or specialist.

Income Tax

The Organization has a tax-exempt status under Section 501(c)(3) of the Internal Revenue Code and has adopted Accounting for Uncertainty in Income Taxes, ASC 740-10. The Organization's policy is to evaluate uncertain tax positions, at least annually, for the potential for income tax exposure from unrelated business income or from loss of nonprofit status. The Organization continues to operate consistent with its original exemption application and each year takes the necessary actions to maintain its exempt status. It has been classified as an organization that is not a private foundation under the Internal Revenue Code and charitable contributions by donors are tax deductible. In compliance with its exempt status, the Organization annually files a Return of Organization Exempt from Income Tax (Form 990).

Summary of Significant Accounting Policies (continued)

Investments

The Organization carries its investments at fair value.

Promises-To-Give (Contributions Receivable)

Unconditional promises-to-give are recognized in the period the promises are made. Conditional promises-to-give are recognized when the conditions on which they depend are substantially met, that is, when the conditional promise becomes unconditional.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Functional Allocation of Expense

Salaries and related expenses are allocated based on job descriptions and estimates. Expenses, other than salaries and related expenses, which are not directly identifiable by program or supporting service, are allocated based on the best estimates of management.

Property and Equipment

All major expenditures for property and equipment over \$600 are capitalized at cost. Depreciation is provided through the use of the straight-line method over an estimated useful life.

Subsequent Events

The Organization has evaluated the effect that subsequent events would have on the financial statements through March 13, 2025, which is the date financial statements were available to be issued.

<u>Leases</u>

The Organization determines if an arrangement is or contains a lease at inception. Leases are included in right-of-use (ROU) assets and lease liabilities in the statement of financial position. ROU assets and lease liabilities reflect the present value of the future minimum lease payments over the lease term. Operating lease expense is recognized on a straight-line basis over the lease term. The Organization does not report ROU assets and leases liabilities for its short-term leases (leases with a term of 12 months or less). Instead, the lease payments of those leases are reported as lease expense on a straight-line basis over the lease term.

Summary of Significant Accounting Policies (continued)

Reclassifications

Certain amounts in prior year financial statements have been reclassified to conform with the presentation in the current year financial statements.

2. Significant Concentrations of Credit Risk

The Organization provides services within the Twin Cities area. The amounts due for services provided are from individuals, or their third-party payers, substantially all of whom are local residents. In addition, grants and contributions receivable are from local residents, governments or institutions.

3. Liquidity and Availability

The following represents the Organization's financial assets at December 31:

	2024	2023
Financial Assets		
Cash and Cash Equivalents	\$ 154,135	\$ 347,063
Investments	197,721	52,416
Accrued Interest	1,776	1.0
Contributions Receivable	18,250	24,500
Total Financial Assets	371,882	423,979
Less: Assets not available to be used for general expenditures within one year:		
Board Designated – Quasi-Endowment	66,770	53,632
Financial assets available to be used for general expenditures	-	
within one year	\$ 305,112	<u>\$ 370,347</u>

The Organization maintains board designated quasi endowment fund, also known as the Legacy Fund of \$66,770 and \$53,632 for the periods ended December 31, 2024 and 2023, respectively. The purpose of the Legacy Fund is to generate income to support normal operational activities. Accordingly, the Legacy Fund is not considered available for use for general expenditures within one year. Although the Organization does not intend to spend from the Legacy Fund, these amounts could be made available if necessary.

As part of the Organization's liquidity plan, the Organization has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due.

4. <u>Investments</u>

The Organization held the following investments as of:

	_	Decembe	r 31,	2024	December	r 31,	2023
	-	Cost	_Fa	air Value	 Cost	_Fa	ir Value
Exchange - Traded Funds	\$	92,232	\$	118,538	\$ 45,047	\$	52,416
CDs		78,006		79,183			
	\$	170,238	\$	197,721	\$ 45,047	\$	52,416

Investment income included the following as of:

		Decen	iner 2	<u> </u>
		2024		2023
Interest Income	\$	14,839	\$	7,356
Realized and Unrealized Gain	. <u></u>	20,399	_	10,255
	\$	35,238	\$	17,611

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5. Fair Value

Fair value is defined as the price that an organization would receive upon selling an investment in an orderly transaction to an independent buyer in the principal or most advantageous market for the investment. Various inputs are used in determining the value of investments. ASC 820 established a three-tier hierarchy of inputs to establish a classification of fair value measurements for disclosure purposes. The three-tier hierarchy of inputs is summarized in the three broad levels listed below:

- Level 1 Quoted prices in active markets for identical investments.
- Level 2 Other significant observable inputs (including quoted prices for similar investments, interest rates, prepayment speeds, credit risk, etc.)
- Level 3 Significant unobservable inputs.

The following is a summary of the inputs used to determine the fair value of the investments at December 31, 2024:

	Level 1	Lev	vel 2	Lev	<u>/el 3</u>		Total
Exchange - Traded Funds	\$ 118,538	\$	-	\$	₩	\$	118,538
CDs	 79,183					===	79,183
Total	\$ 197,721	\$	-	\$		\$	197,721

<u>HEARTS AND HAMMERS - TWIN CITIES, INC.</u> <u>NOTES TO FINANCIAL STATEMENTS</u> <u>DECEMBER 31, 2024 AND 2023</u>

Fair Value (continued)

The following is a summary of the inputs used to determine the fair value of the investments at December 31, 2023:

	Level 1	Level 2	Level 3	Total
Exchange - Traded Funds	\$ 52,416	\$ -	\$ -	\$ 52,416

6. Board-Designated Quasi-Endowment

As of December 31, 2024, the Organization has designated \$66,770 of net assets without donor restrictions as a general endowment fund (the Fund) to the support the mission of the Organization. Since the amount resulted from an internal designation and is not donor-restricted, it is classified and reported as net assets without donor restrictions.

Income earned by the Fund shall be distributed to the Organization's operating account on January 1 of each year unless otherwise determined by the Board. In addition, the Board may vote at any board meeting to transfer up to 5% of the principal balance of the Fund to the Organization operating fund in a given calendar year.

If the Organization requires long-term use of the principal of the Fund, the board shall be allowed to distribute such funds upon unanimous consent of the board.

Composition of and changes in endowment net assets for the year ended December 31, 2024 were as follow:

Board-Designated Quasi-Endowment Net Assets, Beginning of Year	\$	53,632
Investment Return		13,138
Board-Designated Quasi-Endowment Net Assets, End of Year	<u>\$</u>	66,770

Composition of and changes in endowment net assets for the year ended December 31, 2023 were as follow:

Board-Designated Quasi-Endowment Net Assets, Beginning of Year	\$ 42,593
Investment Return	11,039
Board-Designated Quasi-Endowment Net Assets, End of Year	\$ 53,632

Board-Designated Quasi-Endowment fund is held in the investment account.

Property and Equipment

The Organization owned the following assets as of December 31:

		2024	 2023	Estimated <u>Useful Lives</u>
Trailers	\$	7,000	\$ 7,000	4 years
Vehicles		20,090	 8,500	4 years
		27,090	15,500	
Less Accumulated Depreciation	·	15,500	15,500	
	\$	11,590	\$ -	

There was \$0 and \$563 of depreciation expense recorded for the years ended December 31, 2024 and 2023, respectively.

8. Contributions of Nonfinancial Assets

The Organization records contributions of nonfinancial assets at fair market value at date of donation. Contributions of nonfinancial assets included the following as of:

	Decemb	oer 31
	2024	2023
Vehicle	\$ 11,590	\$ -

Contributions of Nonfinancial Assets were utilized for programming during the years ended December 31, 2024 and 2023, and had no donor restrictions. Values were used based on the current market rates the Organization would have paid for the items if they were not donated.

9. Operating Leases

The Organization has an operating lease for office space. The right-of-use (ROU) assets represent the Organization's right to use underlying assets for the lease term, and the lease liabilities represent the Organization's obligation to make lease payments arising from these leases. The ROU assets and lease liabilities were calculated based on the present value of future lease payments over the lease terms. The Organization has made an accounting policy election to use a risk-free rate in lieu of its incremental borrowing rate to discount future lease payments.

The following summarizes the line items in the statements of financial position which include amounts for operating leases as of:

	<u>December 31,</u>			
	-	2024	_	2023
Operating Leases:				
Operating Lease Right of Use Asset	\$	3,874	\$	26,604
Operating Lease Liabilities - Current	\$	4,101	\$	23,979
Operating Lease Liabilities - Noncurrent	-			4,101
Total Operating Lease Liabilities	\$	4,101	\$	28,080

<u>HEARTS AND HAMMERS - TWIN CITIES, INC.</u> <u>NOTES TO FINANCIAL STATEMENTS</u> <u>DECEMBER 31, 2024 AND 2023</u>

9. Operating Leases (continued)

The following summarizes the weighted average remaining lease term and discount rate as of:

Weighted Average Remaining Lease Term: Operating Leases	0.17 years	1.17 years	
Weighted Average Discount Rate: Operating Leases	3.82%	3.82%	
Maturities of lease liabilities as of December 31, 2024 were as follows:	ws:		
2025 Less Present Value Discount Present Value of Lease Liabilities	\$ 4,120		

The following summarizes the line items in the statements of activities which include the components of lease expense for the year ended:

,	December 31,		
	2024	2023	
Operating lease expense included in Occupancy	<u>\$ 23,352</u>	<u>\$ 23,352</u>	

The following summarizes cash flow information related to leases for the year ended:

	December 31,		
	2024	2023	
Cash paid for amounts included in the measurement of Lease liabilities:			
Operating cash flows from operating leases	\$ 24,600	<u>\$ 23,890</u>	